

VIETNAM DAILY

[Market Commentary]

Vietnam's stock market rallied ahead of news from the General Department of Customs that Vietnam's export turnover reached 15.3 billion USD (+14.5% YoY) in the first half of March

[Futures/ETFs]

Futures contracts ended higher, similar to the movements of the VN30-Index

[Market Movers]

HPG, FPT

March 18, 2022

	Index	Chg (%, bp)
Ho Chi Minh	1,469.10	+0.53
VN30	1,476.94	+0.48
VN30 futures	1,478.10	+0.56
Hanoi	451.21	+1.13
HNX30	827.81	+2.28
UPCoM	116.04	+0.09
USD/VND	22,864	-0.03
10-yr govt bond (%)	2.33	+1
Overnight rate (%)	2.10	+16
Oil (WTI, \$)	104.47	+1.45
Gold (LME, \$)	1,934.21	-0.45



Market Commentary

VNIndex 1,469.10P (+0.53%)
Volume (mn shrs) 795.7 (+19.6%)
Value (U\$mn) 1,059.6 (+13.3%)

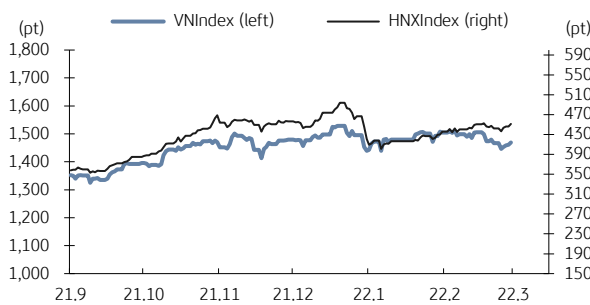
HNXIndex 451.21P (+1.13%)
Volume (mn shrs) 130.1 (+20.8%)
Value (U\$mn) 138.4 (+26.9%)

UPCoM 116.04P (+0.09%)
Volume (mn shrs) 105.8 (+81.6%)
Value (U\$mn) 57.9 (+17.4%)

Net foreign buy (U\$mn) -7.7

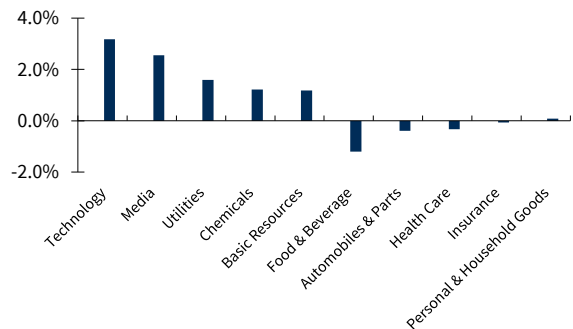
Vietnam's stock market rallied ahead of news from the General Department of Customs that Vietnam's export turnover reached 15.3 billion USD (+14.5% YoY) in the first half of March. The Trade Remedies Authority of Vietnam, Ministry of Industry and Trade has just published a warning list of products exported to the US at risk of being subject to trade remedy lawsuits, including hard wood made from plywood, cabinets, sofas with the frame, plank, and veneer continuously shaped. The bad news led to a decrease in the wood stock Savimex Corporation (SAV, -1.7%). According to the Vietnam Industry and Trade Information Center (Ministry of Industry and Trade) estimated that automobile demand in 2022 would grow by 16% YoY due to the very low rate of car ownership in Vietnam and the 50% reduction for registration fee as per Circular 103/2021/ND-CP, helping Vietnam Engine and Agricultural Machinery Corporation (VEA, +1.1%) to gain. Hung Vuong JSC (HVG, +4.4%), Minh Phu Seafood Corporation (MPC, +1%) posted gains after the General Department of Customs announced seafood export turnover in the first half of March to reach USD442 million, up 35% YoY. Foreign investors continued to be net sellers, focusing on Masan Group (MSN, -1%), Vinamilk (VNM, -0.5%), and Vingroup (VIC, +0.5%).

VN Index & HNX Index



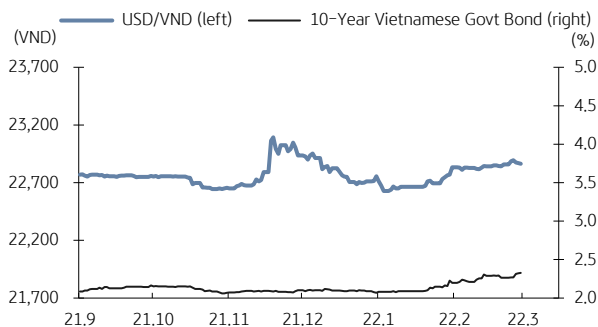
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



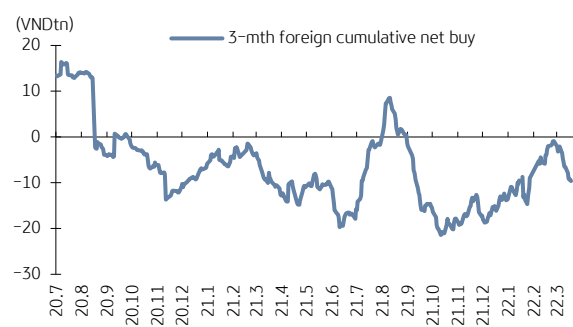
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



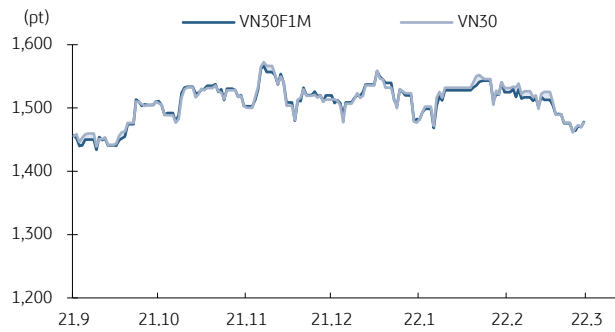
Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	1,476.94P (+0.48%)
VN30 futures	1,478.1P (+0.56%)
Open	1,477.0P
High	1,483.5P
Low	1,476.0P
Contracts	104,053 (-21.4%)

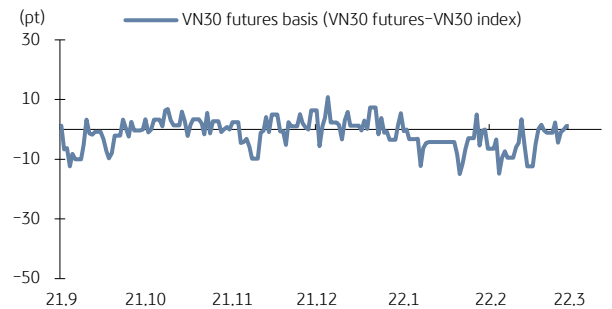
Futures contracts ended higher, similar to the movements of the VN30-Index. The basis increased to the highest level of 6.38 bps in the ATO session, then fluctuated between -1.73 and 2.74 bps and closed at 1.16 bps. Foreign investors were net buyers with market liquidity continuing to decrease.

VN30 futures & VN30 index



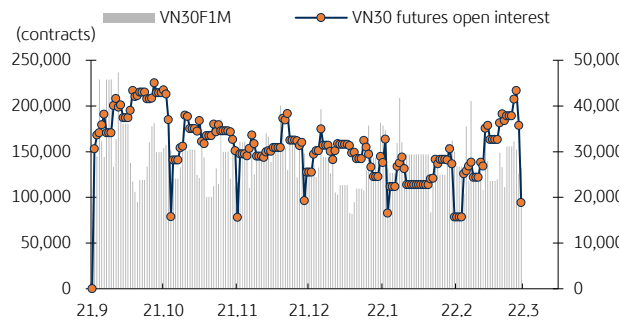
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



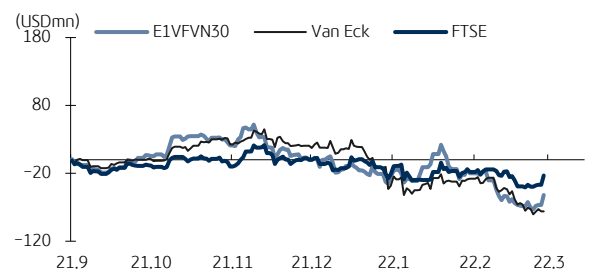
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

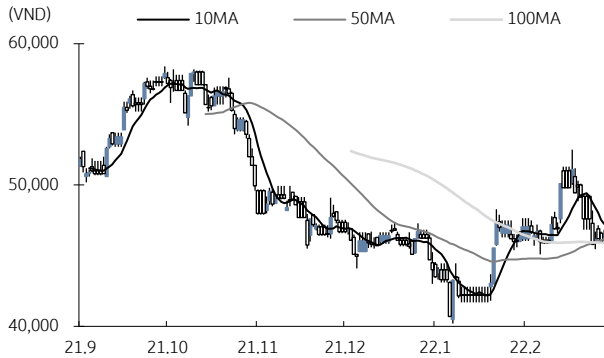
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

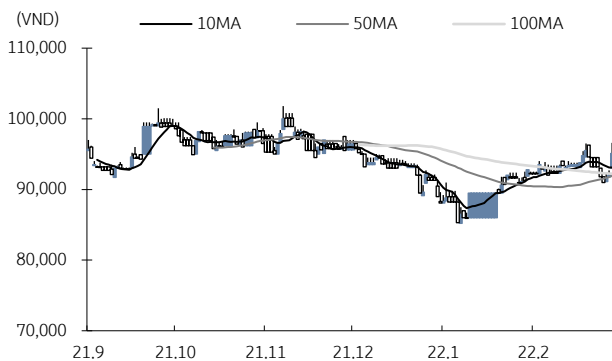
Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- HPG closed up 1.2% to VND46,500.
- HPG signed a credit contract of VND35,000 billion for the Hoa Phat Dung Quat 2 Iron and Steel Production Complex Project with eight major banks in Vietnam. It is the largest-ever loan of HPG with banks, with a term of seven years, a grace period of two years, and a withdrawal period of 24 months from the first disbursement date.

FPT Group (FPT)



Source: Bloomberg, KB Securities Vietnam

- FPT closed up 3.37% to VND95,100
- FPT expects 2022F PBT to increase to VND7,618 billion (+20.2% YoY) on revenue of VND42,420 billion (+19% YoY), with VND24,900 billion (+21% YoY) from technology, VND14,560 billion (+15% YoY) from telecommunications, and VND2,960 billion (+32.5% YoY) from education and investment.
- FPT also plans to pay the remaining cash dividends (10%) and stock dividends (20%) in 2021 before the end of the third quarter.

KBSV Model Portfolio

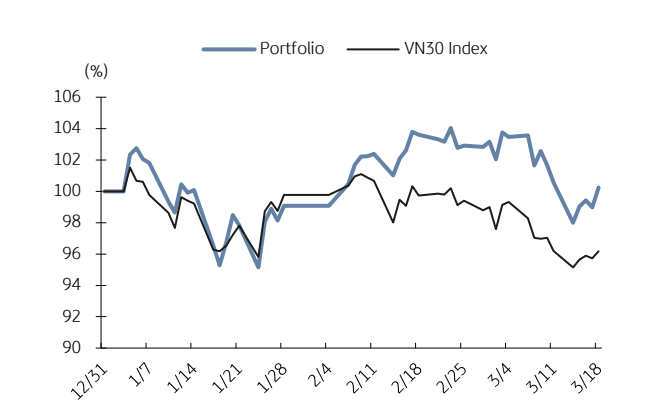
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.48%	1.28%
Cum. return	-3.83%	0.24%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/03/18	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	131,600	0.6%	69.3%	- Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
PVFC Co (DPM)	22/03/04	62,500	3.3%	0.3%	- Fertilizer prices continue to remain high with limited supply, while domestic demand recovers - Healthy financials, highest ROE in the industry
Phu Nhuan Jewelry (PNJ)	19/03/22	103,500	0.5%	34.4%	- Strong topline supported by transaction volumes (2018 +34% & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Nam Tan Uyen (NTC)	21/11/11	203,000	0.4%	5.3%	- NTC-3 is expected to be the main growth force in 2022 - Positive long-term outlook for industrial park industry - Healthy financial structure
Refrig Elec Eng (REE)	18/10/11	71,800	0.0%	111.2%	- Office lease management & E-town Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp (FPT)	18/09/06	95,100	3.4%	216.0%	- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	20/01/31	32,800	0.3%	73.0%	- Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
PV Gas (GAS)	20/12/11	108,900	2.7%	44.4%	- Gain benefit from growing LNG demand - Expectation on global oil price recovery - Attractive valuation
Hoa Pha Group (HPG)	19/12/04	46,500	1.2%	217.4%	- Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	53,100	0.4%	286.1%	- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
STB	0.9%	19.7%	277.8
VJC	2.2%	16.7%	123.4
VRE	2.3%	30.0%	109.1
DPM	3.3%	9.5%	77.1
KBC	0.4%	18.0%	64.3

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
MSN	-0.9%	28.5%	-255.4
VNM	-0.5%	54.2%	-290.1
VIC	0.5%	12.7%	-283.6
PDR	-1.6%	2.5%	-83.0
VHC	-1.9%	25.5%	-98.0

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
CEO	2.2%	0.3%	44.0
HUT	9.9%	0.4%	26.7
SHS	0.2%	8.2%	18.5
TVD	1.1%	1.6%	1.4
GIC	-0.5%	3.4%	0.9

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GIC	-0.5%	3.4%	0.9

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Media	3.5%	YEG, YEG
Travel & Leisure	3.1%	VJC, RIC
Technology	2.8%	FPT, SAM
Construction & Materials	1.5%	FCN, VCG
Banks	1.5%	BID, CTG

Top 5 worst performers	Chg (%)	Key stocks
Oil & Gas	-3.7%	PLX, PVD
Utilities	-2.6%	GAS, GEG
Chemicals	-2.4%	DCM, GVR
Basic Resources	-2.3%	HPG, HSG
Food & Beverage	-2.1%	MSN, VNM

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Media	16.1%	YEG, YEG
Chemicals	8.7%	DGC, DCM
Technology	2.9%	FPT, CMG
Retail	2.8%	FRT, DGW
Construction & Materials	1.5%	PC1, DPG

Top 5 worst performers	Chg (%)	Key stocks
Food & Beverage	-7.5%	MSN, SAB
Utilities	-6.1%	GAS, POW
Oil & Gas	-3.4%	PLX, PVD
Real Estate	-3.2%	VHM, VIC
Automobiles & Parts	-3.0%	TCH, HHS

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDbn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	256,004 (11.2)	22.5	265.8	69.6	14.7	1.1	4.4	3.1	3.0	0.5	-0.3	-4.1	-17.1
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	315,987 (13.8)	26.6	9.2	7.8	35.9	25.0	23.3	2.1	1.7	0.8	-0.5	-6.4	-9.0
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	213,191 (9.3)	17.8	27.9	18.7	-7.6	8.7	11.8	2.3	2.1	2.3	3.6	-1.8	9.6
	NVL	NOVA LAND INVES	45,853	86,712 (3,768)	270,685 (11.9)	31.3	29.0	24.6	6.7	14.2	14.6	3.7	3.2	0.7	-0.1	-1.8	-15.3
	KDH	KHANGDIENHOUSE	31,182	19,167 (833)	65,810 (2.9)	11.6	24.0	19.6	18.0	13.7	14.4	2.9	2.6	-0.8	0.0	-5.6	0.0
	DXG	DATXANH GROUP	21,130	12,594 (547)	462,457 (20.2)	13.9	18.4	20.3	-	14.8	12.4	2.5	2.4	0.7	3.2	7.7	19.7
Banks	VCB	BANK FOR FOREIGN	79,937	378,305 (16,441)	118,187 (5.2)	6.3	15.0	12.3	11.7	20.4	21.2	2.8	2.3	1.4	0.5	-3.4	6.9
	BID	BANK FOR INVESTM	34,507	174,556 (7,586)	107,066 (4.7)	12.7	16.5	12.0	-5.3	17.2	20.2	2.4	2.1	0.9	4.9	-1.8	18.3
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	367,182 (16.1)	0.0	8.0	6.6	14.3	21.0	20.5	1.5	1.2	0.4	0.6	-4.7	-1.6
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	269,046 (11.8)	1.4	8.4	6.5	61.1	19.6	22.9	1.5	1.2	0.3	1.7	-5.2	-3.2
	VPB	VIETNAM PROSPERI	22,944	101,381 (4,406)	653,999 (28.6)	0.0	10.8	8.7	18.8	16.6	17.3	1.7	1.4	-0.5	-0.4	1.0	1.3
	MBB	MILITARYCOMMERC	19,407	73,327 (3,187)	599,627 (26.3)	0.0	8.2	6.8	14.6	22.8	22.0	1.5	1.2	-0.5	2.1	-1.7	11.1
	HDB	HDBANK	20,400	40,641 (1,766)	139,488 (6.1)	4.2	7.7	6.6	23.3	21.8	19.8	-	-	0.4	1.1	-6.4	-10.5
	STB	SACOMBANK	18,600	33,548 (1,458)	618,998 (27.1)	14.0	11.8	7.9	26.5	14.2	18.7	1.6	1.4	0.9	3.3	-0.7	5.1
	TPB	TIENPHONGCOMME	20,630	28,732 (1,249)	232,491 (10.2)	0.0	9.1	7.6	37.4	22.2	22.3	2.0	1.6	-0.3	2.2	-3.2	-3.8
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	22,425 (1.0)	0.2	-	-	27.3	-	-	-	-	-	-2.3	1.7	0.1
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	58,904 (2.6)	21.0	19.9	16.3	15.8	9.7	11.0	1.8	1.7	-0.2	-1.6	-2.1	0.2
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	17,540 (0.8)	14.2	24.2	19.3	9.1	10.8	13.1	2.3	2.1	0.3	0.0	2.4	-8.5
Securities	SSI	SSI SECURITIES C	21,998	19,947 (867)	492,450 (21.6)	55.4	19.6	18.4	-3.2	15.2	15.2	-	-	0.0	-2.7	-3.1	-15.4
	VCI	VIETCAPITAL SEC	27,500	9,108 (396)	175,752 (7.7)	71.9	-	-	-4.0	-	-	-	-	-0.7	-5.6	-3.3	-19.6
	HCM	HOCHIMINH CITY	22,265	8,907 (387)	157,491 (6.9)	52.4	-	-	-19.0	-	-	-	-	-0.3	-2.5	-6.6	-22.4
	VND	VNDIRECTSECURIT	6,983	5,734 (249)	438,549 (19.2)	27.2	-	-	36.3	-	-	-	-	-0.5	-1.7	9.2	-4.0
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	175,188 (7.7)	42.1	15.8	14.6	4.0	31.3	32.9	4.6	4.3	-0.5	-2.6	-5.7	-12.0
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	21,945 (1.0)	36.9	22.6	18.7	7.3	19.7	21.4	4.1	3.7	-1.6	-1.6	-10.6	0.3
	MSN	MASANGROUP CORP	95,100	111,712 (4,855)	148,802 (6.5)	16.5	29.7	7.1	-51.9	17.9	23.0	4.9	4.0	-0.9	-4.1	-16.3	-20.1
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	114,031 (5.0)	48.8	-	-	-	-	-	-	-	-1.2	-0.4	1.3	-19.3
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	145,573 (6.4)	11.0	-	129.0	-88.5	1.0	6.8	-	-	2.2	7.0	-0.5	15.5
	GMD	GEMADEPT CORP	33,100	9,976 (434)	184,974 (8.1)	10.8	22.3	20.1	-57.0	12.1	13.1	2.4	2.3	1.7	-3.2	3.9	14.0
	CII	HOCHIMINH CITY	22,600	5,398 (235)	307,038 (13.4)	38.4	12.5	8.1	65.7	11.2	14.9	1.4	1.3	1.0	3.7	-1.1	-33.5
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	129,239 (5.7)	46.4	-	-	-92.4	-	-	-	-	1.4	4.8	4.3	-36.4
	GEX	GELEXGROUP JSC	15,802	10,411 (452)	628,109 (27.5)	37.7	18.6	13.7	-13.2	12.0	15.1	-	-	1.0	1.4	-4.3	-5.3
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	52,138 (2.3)	3.6	17.9	13.7	-52.4	4.3	5.4	0.7	0.7	-0.2	2.4	-7.4	-20.5
	REE	REE	59,600	18,419 (800)	46,387 (2.0)	0.0	11.1	9.3	-4.5	13.8	14.4	1.5	1.4	0.0	-0.6	-1.0	3.9

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	135,254 (5.9)	46.1	18.1	17.8	-17.5	21.5	21.7	3.7	3.5	2.7	-3.5	-6.9	13.2
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	13,326 (0.6)	31.4	12.2	9.8	-10.5	14.3	15.8	1.5	1.4	0.9	0.9	-5.8	-13.5
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	3,612 (0.2)	34.1	15.8	9.8	-5.1	10.1	17.3	1.4	1.3	-0.5	-1.1	-2.9	-9.1
Materials	HPG	HOA PHAT GRP JSC	32,481	145,287 (6,314)	1,238,268 (54.2)	18.0	7.2	6.9	21.9	29.2	24.5	1.8	1.4	1.2	-2.3	-1.2	0.2
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	493,827 (21.6)	36.5	10.3	15.8	-0.5	30.7	17.8	3.5	3.2	3.3	-5.9	27.3	25.0
	DCM	PETROCA MAU FER	13,650	7,226 (314)	360,855 (15.8)	46.5	9.2	13.6	-4.5	29.9	17.6	2.4	2.1	3.9	-8.8	38.1	15.5
	HSG	HOA SEN GROUP	22,636	11,063 (481)	470,781 (20.6)	38.9	6.7	6.6	67.9	24.0	20.4	1.4	1.2	3.3	-4.5	1.6	1.2
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	90,174 (3.9)	97.2	17.1	17.2	17.2	7.0	-	1.2	1.1	-0.3	-1.1	-2.8	-12.9
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	205,137 (9.0)	4.6	17.9	6.8	-51.0	15.4	16.4	2.1	2.0	0.2	-3.6	-6.5	3.7
	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	372,099 (16.3)	39.9	32.0	16.6	-11.9	3.5	6.2	1.1	1.0	3.2	-4.3	15.1	19.7
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	170,920 (7.5)	35.9	9.5	8.3	1.2	17.2	16.4	1.4	1.2	0.0	-1.9	12.7	7.1
Consumer discretionary	MWG	MOBILEWORLD INV	93,000	65,024 (2,826)	168,872 (7.4)	0.0	14.6	12.5	13.7	28.9	29.0	3.9	3.5	0.6	-1.1	-1.8	-3.2
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	145,479 (6.4)	0.0	17.3	13.9	2.4	21.2	20.6	3.2	2.6	0.5	-1.0	-3.3	7.6
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	19,276 (0.8)	70.6	-	-	-	-	-	-	-	-0.7	5.7	23.5	13.3
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	165,166 (7.2)	30.3	19.9	15.7	-75.2	30.7	29.9	5.3	4.2	-0.7	12.5	41.3	44.5
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	51,216 (2.2)	34.6	10.4	11.5	41.2	33.6	26.0	2.9	2.3	0.8	2.7	-5.6	7.3
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	5,522 (0.2)	45.4	18.7	17.5	10.7	19.3	18.8	3.3	3.0	-0.2	-2.8	-0.1	-3.7
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	-
IT	FPT	FPT CORP	68,000	61,301 (2,664)	125,633 (5.5)	0.0	17.1	14.6	15.5	27.4	31.1	4.1	5.1	3.4	2.0	3.1	2.3

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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